



# Ashley Harp

Advisor

Cincinnati, OH 45207



## PROFESSIONAL SUMMARY

Results-driven Executive with 8 years of progressive experience in Education and the progression of the Medical Medicinal industry. Exceptional leader, change manager and complex problem solver. Proven skills in operations oversight, policy development and process improvements.

## ACCOMPLISHMENTS

Leading and organizing city wide Earth Day events for the community which included networking with different business owners within the community, finding Sponsorship, and providing education.

## SKILLS

- Operational Leadership
- Change and Growth Management
- Effective Communicator and Public Speaker
- Leadership and People Development
- Educator

## WORK HISTORY

**CEO** *05/2014 to CURRENT*

**PHG INC. | Cincinnati, OH**

- Built productive relationships with industry partners and competitors to support strategic business objectives.
- Managed partnerships and strategic business relationships by negotiating contract terms and handling conflicts.
- Developed key operational initiatives to drive and maintain substantial business growth.
- Reviewed individual department performance and worked with leadership to improve processes, procedures and practices.
- Maintained effective staff and resource utilization rates to balance financial and operational obligations.
- Devised new promotional approaches to boost customer numbers and market penetration while enhancing engagement and driving growth.
- Cultivated forward-thinking, inclusive and performance-oriented business culture to lead industry in innovation and push progress.

**PATIENT CARE ADVISOR** *01/2019 to 03/2020*

**Green X | Cincinnati, OH**

- Contributed to determination of type and duration of services necessary to meet client needs.

- Obtained information as necessary, reporting information to supervisor, and helping to monitor supply of medications.
- Applied knowledge and courtesy to explain procedures and services to Client
- Organized studies on the Variance of the different Medicinal products.
- Kept current with literature and Certification advancements to advocate to and for the client

### **LONG-TERM SUBSTITUTE TEACHER**

*08/2014 to 05/2019*

#### **Cincinnati Public Schools | Cincinnati, OH**

- Repeatedly requested as substitute teacher by teachers based on excellent past referrals and trusted performance.
- Maintained day-to-day classroom management and discipline to promote learning initiatives.
- Taught diverse subjects for grades K-8, successfully delivering seamless teaching in absence of regular teacher.
- Organized lesson plans using teaching software for long-term interim assignments.
- Kept students on-task with proactive behavior modification and positive reinforcement strategies.
- Administered state wide test
- Taught long term 10th grade English

## **EDUCATION**

### **Bachelor of Arts | Education**

*05/2014*

#### **Bennett College For Women, Greensboro, NC**

## **CERTIFICATIONS**

- Metric Training (Certification)
- Leaf Logix Training (Certification)