

BRIANA MAZZOLINI-BLANCHARD

Executive Director

SKILLS

LEADERSHIP | SUPERVISION | PROJECT MANAGEMENT | COMMUNICATION

FUNDRAISING | EDUCATION | BUDGET FORECASTING AND MONITORING

PARTNERSHIP DEVELOPMENT | EVENT PLANNING | PUBLIC SPEAKING | COMMUNITY OUTREACH | VOLUNTEER MANAGEMENT

EXPERIENCE

EXECUTIVE DIRECTOR, URBAN NATIVE COLLECTIVE

APRIL 2023-PRESENT

- Oversee full scale operations of the Cincinnati region's only Native run and Native focused organization.
- Provide oversight and coaching to all staff and volunteers as well as collaborate on both programming curriculum as well as implementation and distribution.
- Develop external partnerships to support organizational goals and further amplify the voices of Native people living in the greater Cincinnati area.
- Manage production of Urban Native Collective's monthly podcast, Life on the Margins: An Urban Native Experience, including scheduling guests, assisting with intro and outro musical production, as well as serving as co-host.

CO-FOUNDER, INDIGENOUS FIELD GUIDE

JANUARY 2021-PRESENT

- Co-created a centralized guide to provide public education to prevent the damage of nonrenewable cultural resources and address access concerns for public and private land.
- Created an online platform to amplify and integrate Indigenous voices regarding cultural land resources.
- Connect individuals and organizations with national and international Indigenous guides, leaders, and advisors.
- Advise local, regional, and national businesses and organizations on best practices when working with Indigenous tribes and communities.
- Travel across the country to teach educational workshops and webinars.
- Advocate for the amplification of Indigenous voices and knowledge on a national platform.
- Speak on behalf of the organization to various media outlets.
- Manage all social media and website content.

BOARD MEMBER/EDUCATION, DEI, AND OUTREACH COMMITTEE CHAIR, RED RIVER GORGE CLIMBERS' COALITION

NOVEMBER 2019-FEBRUARY 2025

- Lead the organization in all education, outreach, and DEI initiatives.
- Collaborate on strategic planning of organization's programs and operations.
- Manage all documents, files, and meeting minutes for the organization.
- Oversee education curriculum, which includes regularly scheduled presentations to the community on topics regarding conservation and stewardship.
- Founded, facilitate, and host monthly "Climb L8" meet ups at the local Cincinnati, Lexington, and Indianapolis climbing gyms which promote diversity, inclusion, and safer spaces for all climbers, focusing on the population of marginalized community members, new climbers, and those who do not have the means to afford admission and rentals.
- Speak to the media in a way that communicates the organization's diversity, equity, and inclusion mission.
- Coordinate conservation efforts such as land maintenance, accessible trail building, and volunteer organizing.

STRATEGIC PARTNERSHIPS MANAGER, ACCESS FUND

SEPTEMBER 2021-MARCH 2023

- Develop annual revenue and sponsorship targets with the Director of Philanthropy and fundraising teams for a national conservation organization with an annual revenue goal of over 2 million dollars.
- Pursue and nurture a growing portfolio of corporate funding relationships to generate financial support for the organization and its program goals, as well as connect with and educate the community about sustainable access and conservation of outdoor environments.
- Engage partners to raise money for the organization through events and digital outreach opportunities.
- Support partners in telling their philanthropic story and ensure that they are well represented in the organization's marketing and communications efforts.
- Manage the presence, and speak on behalf of the organization, at industry trade shows, events, and festivals across the country.
- Manage the organization's relationship with, and support for, a wide variety of community partners.
- Contract, invoice, and report on donation commitments, ensuring data is accurately and regularly maintained in the fundraising database.
- Oversee donations and manage inventory to support marketing, communications, programming, and fundraising efforts.

EDUCATION MANAGER, SANTA MARIA COMMUNITY SERVICES

MARCH 2017-SEPTEMBER 2021

- Led the development, administration, and implementation of the Education Program which included oversight of all curriculum implementation, partnership development, and budget tracking.
- Supervised AmeriCorps members, education staff, interns, and program volunteers.
- Coordinated day-to-day activities within a program that serves over 200 clients annually.
- Planned and executed annual GED graduation for up to 300 people within a budget of \$5,000.
- Assisted with writing requests for proposals and reporting on various local grants.
- Measured and tracked all program outcomes and identified areas of continuous quality improvement.
- Completed intake, enrollment, and case management services for 25 clients within the Comprehensive Case Management and Employment Program. Assisted with staff training on intake during new program implementation.

EDUCATION AND PROFESSIONAL DEVELOPMENT

MIAMI UNIVERSITY, BACHELOR OF SCIENCE-ART EDUCATION

HONORS: SUMMA CUM LAUDE

THE NONPROFIT LEADERSHIP INSTITUTE OF GREATER CINCINNATI, ADVANCE LEADERSHIP TRAINING

THE UNIVERSITY OF CINCINNATI, CERTIFICATE IN NONPROFIT MANAGEMENT

COLUMBIA UNIVERSITY, CERTIFICATE IN INDIGENOUS PEOPLES' RIGHTS

ACCOLADES

NORTH AMERICAN INDIGENOUS ATHLETICS HALL OF FAME-2023 INDUCTEE