



201800556

March 20, 2018

The Honorable David Mann
Cincinnati City Council
801 Plum Street
Cincinnati, OH 45202

Dear Council Member Mann,

As representatives of hotel owners, operators, management companies and employees from across our community and our region, as well as professional B&B proprietors, we support your efforts to put forth reasonable and responsible oversight of short-term online rental businesses in the city.

Our industry has worked on this issue at the national, state and local level in other communities for the past two years. We have worked with local officials elsewhere in a collaborative manner to help promote results that are beneficial for all parties. Our policy priorities are easily summarized:

- Guest health & safety are the first and foremost concerns
- Level playing field in oversight, regulation, and taxation is necessary
- Ensure no negative impact on neighbors and neighborhoods

We would appreciate the chance to share input from members of the professional lodging community, including the hotels and smaller lodging properties that we represent. We can provide more information about specific industry concerns, and even detailed model language that may be helpful in addressing additional aspects of short-term rentals.

Short-term rentals are a growing part of the lodging market, and they can be an additive and welcome addition. Reasonable oversight can help foster this type of business, while protecting guests, city residents, and the fabric of our communities. Avoiding problems such as illegal hotels operating under the guise of short-term rentals, and providing a mechanism to support community services and CVB marketing through lodging taxes, just as hotels do, are smart steps for Cincinnati to implement.

Please let us know if you would be interested in talking to a small group of leaders from our organizations soon.

Sincerely,

Bruce Flyer
The Summit - A Dolce Hotel
Chair, Cincinnati Hotel Association

Joseph Savarise
Executive Director
Ohio Hotel & Lodging Association

Williams, Brenda

From: Kenkel, Hillary
Sent: Wednesday, March 21, 2018 4:16 PM
To: Williams, Brenda
Cc: Paraskevopoulos, Ioanna
Subject: FW: [External Email] (Corrected) Short term rentals
Attachments: CHA OHLA short term rentals _ Hon D Mann.pdf

Hi Brenda,

Councilmember Mann would like to add the attached and below correspondence to next week's Council Calendar.

Thank you,

Hillary Kenkel
Community Affairs Advisor
Office of David Mann
Cincinnati City Hall Suite 349
513-352-4611



From: Joe Savarise [mailto:Joe@ohla.org]
Sent: Wednesday, March 21, 2018 11:13 AM
To: Mann, David <david.mann@cincinnati-oh.gov>
Subject: [External Email] (Corrected) Short term rentals

External Email Communication

[attached updated letter corrects small typographical error.]

Dear Council Member Mann,

As representatives of hotel owners, operators, management companies and employees from across our community and our region, as well as professional B&B proprietors, we support your efforts to put forth reasonable and responsible oversight of short-term online rental businesses in the city.

Our industry has worked on this issue at the national, state and local level in other communities for the past two years. We have worked with local officials elsewhere in a collaborative manner to help promote results that are beneficial for all parties involved.

Please see the attached letter with information about our priorities, and an offer to meet with a small group of leaders from our organizations.

Thank you for your consideration,

Joe Savarise, CTA | Executive Director
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