

2020 01668

Dalton, Christopher

Subject: FW: [External Email] RE: Question - re: cap of fees on third-party food delivery service app

From: Norma <nkerns@bastreetkitchen.com>

Sent: Friday, September 11, 2020 9:08 AM

To: Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>

Cc: jkerns@bastreetkitchen.com <jkerns@bastreetkitchen.com>

Subject: RE: [External Email] RE: Question - re: cap of fees on third-party food delivery service app

Good morning Chris,

Absolutely, anything to help.

Based on our restaurant's experience we've saved approximately \$6,000 during the time the legislation has been in place. On an annual basis this equates to over \$32,000 in savings and 1.75 jobs retained.

Our neighbors, the owners of Maize and Poke Hut, were included on the email but I'll forward your request for support for this legislation to other OTR restaurants.

Thanks and have a Happy Friday!

Norma Kerns
B&A Street Kitchen

Dalton, Christopher

Subject: FW: [External Email] RE: Question - re: cap of fees on third-party food delivery service app

From: Sally Kilbacak <sallykilbacak@gmail.com>

Sent: Monday, September 14, 2020 4:33 PM

To: Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>

Subject: Re: [External Email] RE: Question - re: cap of fees on third-party food delivery service app

Chris - Poke Hut super appreciates the effort you and CM Sittenfeld have made to help small restaurants like us out.

As a result of the delivery fee ordinance, my restaurant in Cincinnati was able to stay afloat and was able to save 4 jobs. This kept approximately \$3K dollars in store per month. This was the difference between us being able to pay bills or not.

Please let me know if anything else would be helpful!

Sally

Dalton, Christopher

Subject: FW: [External Email] Tucker's on 13th

From: Faraj Michael Salti <masduan@gmail.com>
Sent: Monday, September 14, 2020 4:51 PM
To: Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>
Subject: [External Email] Tucker's on 13th

External Email Communication

Hello,

As a result of the city delivery fee ordinance, my restaurant was able to save 2 jobs and kept over 5000\$ in store to work with

Mike Salti,

Owner
Tucker's on 13th, OTR

Dalton, Christopher

Subject: FW: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

From: Jean-Francois Flechet <jf@authenticwaffle.com>

Sent: Monday, September 14, 2020 5:34 PM

To: Norma <nkerns@bastreetkitchen.com>

Cc: kelly@otrchamber.com; Joe Rudemiller <jrudemiller@3cdc.org>; Cate Douglas <cdouglas@3cdc.org>; Over-the-Rhine Merchants and Businesses <otrmerchants@googlegroups.com>; Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; jkerns@bastreetkitchen.com

Subject: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

External Email Communication.

Hi Chris,

Although it's difficult to directly link the delivery fees to employment, the drop in third party delivery fees has helped us tremendously company)wide. For every \$1,000 in order, that's another \$150 we can keep on average and it has helped us keep the lights on and keep people employed.

It's been a big help for the restaurant industry overall and I hope that City Council will support an extension of this program, especially as winter approaches. We will soon be losing a lot of our patio tables and many customers are still reluctant to eat inside and they will switch to delivery which is a lot more costly than dine-in customer.

Feel free to reach out privately, should you have any more question,

Thank you for your help with this.

Jean-François
Taste of Belgium

Dalton, Christopher

Subject: FW: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

From: Joe Lanni <joe@tdome.com>

Sent: Tuesday, September 15, 2020 6:49 AM

To: Jean-Francois Flechet <jf@authenticwaffle.com>

Cc: Cate Douglas <cdouglas@3cdc.org>; Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; Joe Rudemiller <jrudemiller@3cdc.org>; kelly@otrchamber.com; Norma <nkerns@bastreetkitchen.com>; Over-the-Rhine Merchants and Businesses <otrmerchants@googlegroups.com>; jkerns@bastreetkitchen.com

Subject: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

External Email Communication

Hello Chris-

I echo Jean Francois' comments. As the cold weather moves in and outdoor dining fades away restaurants still face limited seating capacity and a population that in part still has concerns about dining out. 3rd party delivery fees being held at 15% make this a viable business opportunity for restaurants. We will need it this winter even more so than over the summer. Thank you for advocating for our community in this dire time. If I can be of assistance in any way please feel free to reach out.

Best,

Joe

Dalton, Christopher

Subject: FW: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

From: kathleen norris <kathleen@urbanfastforward.com>

Sent: Tuesday, September 15, 2020 11:32 AM

To: Joe Lanni <joe@tdome.com>

Cc: Jean-Francois Flechet <jf@authenticwaffle.com>; Cate Douglas <cdouglas@3cdc.org>; Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; Joe Rudemiller <jrudemiller@3cdc.org>; kelly@otrchamber.com; Norma <nkerns@bastreetkitchen.com>; Over-the-Rhine Merchants and Businesses <otrmerchants@googlegroups.com>; jkerns@bastreetkitchen.com

Subject: [External Email] Re: FW: re: cap of fees on third-party food delivery service app

External Email Communication

Chris -

Weighing in on behalf of our restaurant clients who may not have this on the top of their to do list.

We are heading into another period of real peril for restaurants. Many have bridged the gap to survival with the increased outdoor dining opportunities that have been created.

By the end of October most, if not all, of these will be gone. Delivery is a means to help fill that void, retaining both customers and revenues.

The restaurant industry represents some 600,000 Ohio jobs. For most operators, protecting those jobs and keeping their team together is top priority. Thus if \$150. in cost is retained from every \$1000. in sales, that's revenue that likely will go mostly to staff.

We need the cap.

" "

Meanwhile - Stay safe.

Cheers,

K

Kathleen Norris
Principal

513 600 9109

PLEASE NOTE OUR ADDRESS HAS CHANGED

Urban Fast Forward
1710 Elm Street

Dalton, Christopher

Subject: FW: [External Email] Re: cap of fees on third-party food delivery service app

From: Carla Chalkley <carlachalkley@gmail.com>

Sent: Tuesday, September 15, 2020 11:39 AM

To: kathleen norris <kathleen@urbanfastforward.com>

Cc: Joe Lanni <joe@tdome.com>; Jean-Francois Flechet <jf@authenticwaffle.com>; Cate Douglas <cdouglas@3cdc.org>;

Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; Joe Rudemiller <jrudemiller@3cdc.org>;

kelly@otrchamber.com; Norma <nkerns@bastreetkitchen.com>; Over-the-Rhine Merchants and Businesses

<otrmerchants@googlegroups.com>; jkerns@bastreetkitchen.com

Subject: [External Email] Re: cap of fees on third-party food delivery service app

External Email Communication

Chris,

I also agree with my fellow restauranteurs. It's imperative that we retain the cap especially during these crazy times. Most restaurants are barely scraping by as it is and with winter and the grim first quarter fast approaching we all need any help we can get to keep our doors open. Delivery is now a pertinent part of survival (unfortunately).

Thanks for your help!

Respectfully,

Carla Chalkley

Aladdin's Eatery

Dalton, Christopher

Subject: FW: [External Email] Re: cap of fees on third-party food delivery service app

From: Ann Salazar <ann@salazarcincinnati.com>
Sent: Tuesday, September 15, 2020 12:12 PM
To: Carla Chalkley <carlachalkley@gmail.com>; kathleen norris <kathleen@urbanfastforward.com>
Cc: Joe Lanni <joe@tdome.com>; Jean-Francois Flechet <jf@authenticwaffle.com>; Cate Douglas <cdouglas@3cdc.org>; Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; Joe Rudemiller <jrudemiller@3cdc.org>; kelly@otrchamber.com; Norma <nkerns@bastreetkitchen.com>; Over-the-Rhine Merchants and Businesses <otrmerchants@googlegroups.com>; jkerns@bastreetkitchen.com
Subject: [External Email] Re: cap of fees on third-party food delivery service app

External Email Communication

Hello Chris,

I completely agree the cap must remain in order for us to continue in hopes of surviving.

Thank you,

Ann Salazar
Goose and Elder, Salazar and Mita's Restaurant & Bar

Dalton, Christopher

To: christopher
Subject: FW: [External Email] Re: cap of fees on third-party food delivery service app

From: Chris Hikel <chris@libertyhillrentals.com>
Sent: Tuesday, September 15, 2020 12:36 PM
To: Ann Salazar <ann@salazarcincinnati.com>
Cc: Carla Chalkley <carlachalkley@gmail.com>; kathleen norris <kathleen@urbanfastforward.com>; Joe Lanni <joe@tdome.com>; Jean-Francois Flechet <jf@authenticwaffle.com>; Cate Douglas <cdouglas@3cdc.org>; Dalton, Christopher <Christopher.Dalton@cincinnati-oh.gov>; Joe Rudemiller <jrudemiller@3cdc.org>; kelly@otrchamber.com; Norma <nkerns@bastreetkitchen.com>; Over-the-Rhine Merchants and Businesses <otrmerchants@googlegroups.com>; jkerns@bastreetkitchen.com
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External Email Communication

Hello Chris,

Much of our small business ecosystem is dependent on restaurants doing well. Our tourism-related business does better when we have a strong and vibrant restaurant scene. If our area restaurants started to fail, people would have less incentive to visit Cincinnati and stay in our accommodations. Our vacation rental business strongly supports any efforts to help our restaurant partners do well.

Chris Hikel

General Manager
Liberty Hill Rentals

 413 884 5739
 chris@libertyhillrentals.com
 <https://libertyhillrentals.com>