

June 5, 2024

TO: Mayor and Members of City Council

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FROM: Sheryl M.M. Long, City Manager

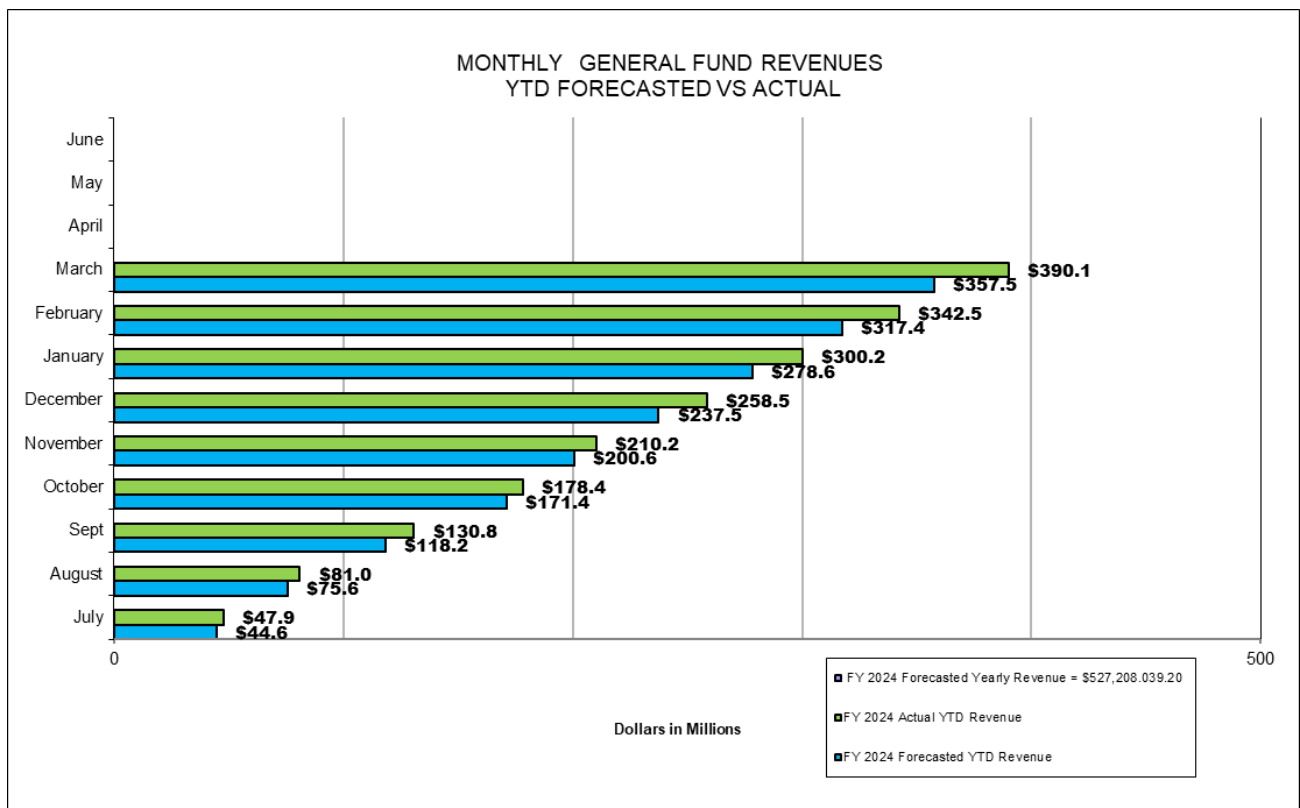
SUBJECT: Department of Finance Reports for the Month Ended March 31, 2024

**MARCH 2024
MONTHLY FINANCIAL REPORTS**

The following report provides an update on the City of Cincinnati’s financial condition as of the month ending March 31, 2024. Variances are based on current year estimates and prior year activity in attached schedules.

A more detailed explanation of revenues is attached for review, including reports comparing current year actual revenue vs. forecasted revenue and prior year actual revenue vs. current year actual revenue. Both of those reports are presented on a monthly and year-to-date basis.

The chart below portrays the performance of actual revenue collected against the forecasted revenue collected through March 31, 2024 and shows that actual revenue of \$390.1 million was above forecasted revenue of \$357.5 million by \$32.6 million.



The major revenue components of the General Fund are listed in the table below. This table highlights the year-to-date variance (favorable and unfavorable) in General Fund revenue collections as compared to forecasted revenue collections. Each major category that differs significantly from forecasted collections will be discussed in further detail.

GENERAL FUND REVENUE SOURCES		
	FAVORABLE VARIANCE	(UNFAVORABLE) VARIANCE
General Property Tax		(\$270,366)
City Income Tax	19,410,397	
Admissions Tax	2,258,535	
Short Term Rental Excise Tax	432,455	
Licenses & Permits		(\$1,106,536)
Fines, Forfeitures, & Penalties		(\$1,178,035)
Investment Income	8,553,890	
Local Government	276,513	
Casino	91,922	
Police	2,074,852	
Buildings and Inspections		(\$397,646)
Fire	242,499	
Parking Meter	23	
Other	2,205,591	
	35,546,677	(\$2,952,583)
Difference	32,594,094	

General Fund (favorable variance) is \$32.6 million above the amount forecasted through March in the FY 2024 Budget. This is the ninth month’s report for the fiscal year. What follows is an explanation of significant variances of individual General Fund revenue components.

Income Tax (favorable variance) is \$19.4 million above the forecasted amount. Income Tax revenue was not projected to increase in FY 2024; however, withholding payments and net profits have exceeded estimates. This month some withholding revenue was received early. The timing correction will be reflected in April lowering revenue. The Finance Department will continue to closely monitor this category.

Admission Tax (favorable variance) is \$2.3 million above estimate. Revenue from summer concerts and larger attendance for baseball games contributed to the positive variance in this category.

Licenses & Permits (unfavorable variance) is \$1.1 million below the forecasted amount. Energy aggregation is lagging behind the estimates due to the gas program getting started later in the 2nd quarter and solar field capacity market changes. A mid-year change in permitting for sidewalk closures is also adding to the negative variance. General Building and HVAC are trending lower than estimated as well.

Fines, Forfeitures and Penalties (unfavorable variance) is down \$1.2 million. Parking fine revenue is still below estimate. Upon closer monitoring, estimates will be reduced for the next fiscal year. Maintaining a full complement of enforcement officers and collections are contributing to the variance.

Investment Income (favorable variance) is \$8.6 million above the forecasted amount. A stronger than expected economy and unpredicted Federal Reserve rate hikes in late 2023 have resulted in higher interest earnings than originally estimated.

Police (favorable variance) is up \$2.1 million. A backlog of impounded vehicles was released for sale, there has been an increase in details, and a large payment from prior year charges was received this year. These events were not factored into the current year estimates so this category should finish the year ahead of the forecast.

Other (favorable variance) is \$2.2 million above forecast. A one-time accounting adjustment of Health Reimbursement Arrangements and a payment on an unplanned contract for Fire is contributing to this positive variance.

Restricted Funds:

Municipal Golf (favorable variance) is up \$1.2 million. CRC Golf has outperformed local and national trends in the last few years. The Toptracer technology also continues to generate revenue in excess of expectations.

Hazard Abatement (unfavorable variance) is down \$561k. The variance is due to timing of receiving a grant reimbursement. It should be received before year end and this fund will finish on estimate.

Community Health Centers (unfavorable variance) is \$5 million below the forecasted amount. This variance is due to timing of the Medicaid reimbursement from the federal government. Once the payment is received the variance should level out and this fund should be on target by the end of the fiscal year.

Submitted herewith are the following Department of Finance reports:

1. Comparative Statement of Revenue (Actual, Forecast and Prior Year) as of March 31, 2024.
2. Audit of the City Treasurer's Report for the month ended February 29, 2024.
3. Statement of Balances in the various funds as of March 31, 2024.

By approval of this report, City Council appropriates the revenues received in the various restricted funds on the attached Statement of Balances and as stated in greater detail on the records maintained by the Department of Finance, Division of Accounts & Audits. Such revenues are to be expended in accordance with the purposes for which the funds were established.

c: William "Billy" Weber, Assistant City Manager
Karen Alder, Finance Director