

# **America's River Roots OUR STORY**

The Ohio River, with its rich history, has played a pivotal role in shaping our nation's growth and diverse cultures. As we approach America's birthday, we are excited to celebrate this heritage and promote cultural tourism.

- Promote America's unique river roots history
- A celebration of music, culture & cuisine
- Kick off to America's 250th!















# REGIONAL GOALS: Why America's River Roots?

- Celebrate Our Nation's 250th
- Grow Our Global and National Cultural Tourism Economy
- Showcase Our Multicultural Community and World Class Riverfront
- Economic Impact, Talent Retention and Attraction







## **ECONOMIC GOALS:**

- Expect over 1.2MM people to come to Cincinnati for FREE to the public event
- Expect to generate over \$100MM Economic Impact
  - City Admission Tax 3% on 100,000 Cruises
  - City Ticket Tax 3% on 40,000 Concert Tickets
  - Bed tax on filled hotels from local, regional, national guests
  - Sales tax on Food, Beverage, Merchandise on Land and Boats
  - Income Tax on bartenders, stagehands, First responders, operations, etc
  - Direct Spend on Operations, Stages, Portos etc.
- Full Economic Impact Study is being commissioned







# **OUR EVENT: America's River Roots Cuisine**

- Multicultural Food and Products
- Regional Food Truck and Restaurant Row
- Celebrity Chef Presentations
- Bourbon Tasting Sessions (Emerging & National)
- Craft Beer Tasting Sessions
- Themed Riverboat Offerings









# **OUR EVENT: America's River Roots Music**

- Nationally Recognized and Emerging Artists
- 8 stages on the Ohio Riverfront
- River Roots Gospel Revival
- Cincinnati Black Music Walk of Fame
- Unplugged Performances









# **OUR EVENT: America's River Roots Culture**

- Tall Stacks Riverboat Cruises
- River Cities Expo featuring all partners
- Sounds of the River Education Program
- Steamboat Age & River Industry Exhibits
- Freedom Center Speaker Series
- Regional Cultural Tours to last beyond the festival
  - Freedom Journey Digital Platform
  - Riverwalk Heritage Tour
  - Bourbon Trail
  - UNESCO Earthworks







## OUR FUNDING: Sponsor Commitments

## **Sponsor Activation Venues**

Zone 1: Brady Festival area

Zone 2: Freedom Center

Zone 3: Schmidlapp Garden

Zone 4: Public Landing

Zone 5: Yeatman's Cove

Zone 6: Sawyer Point

Zone 7: Newport On The Levee

Zone 8: Covington Landing





## **OUR FUNDING: Sponsorship Structure**



first financial bank

### **Title Sponsor**

With exclusivity in banking category



# 8 Event Presenters of Zones

Which include a stage, exhibits, themed food and beverage vending and special attractions



### **Program Hosts**

Cuisine, bourbon and craft beer pavilions, Bridge Bazaar, River Roots Revival, Freedom Center Speakers Series and School Programs



## Official Products and Suppliers

Food, beverages, goods & services, healthcare, brand activation,product placement



#### Riverboat Charters and Private Events

Corporate or Club reservation for cruise or tasting event



### Yacht Village Boat Slips

Docking for yachts at Covington Landing during four-day event with VIP river taxi service



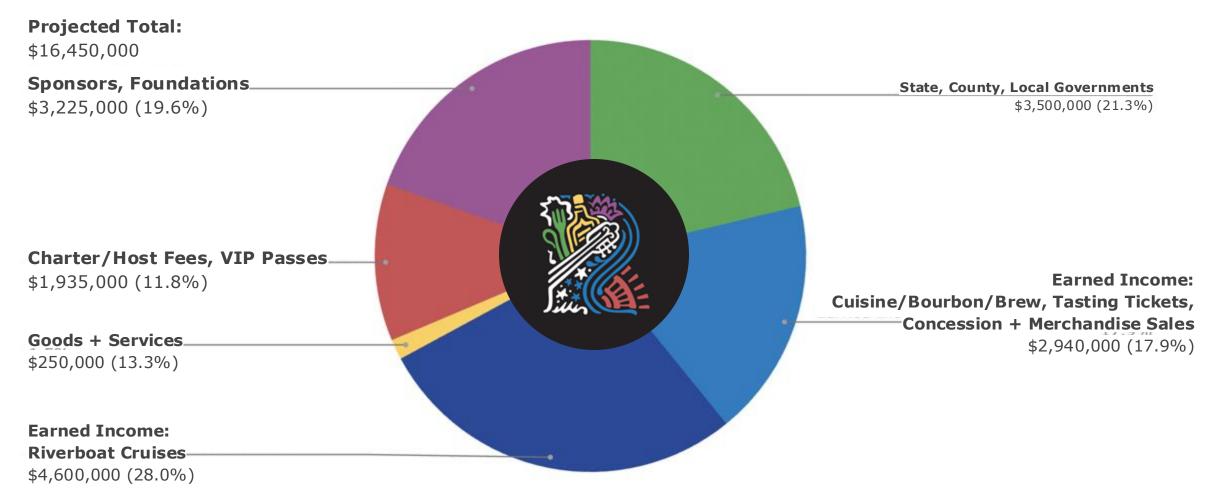
#### VIP Patron Tickets

Access to reserved viewing area with special event services at three stages with national talent over four days





## **OUR FUNDING: Sources**







## **OUR FUNDING: Uses**

#### **Projected Total:** \$16,450,000 Riverboat Food/Beverage Product, Supplies, Lodging, Travel Fees \$3,500,000 (21.3%) **Entertainment and Production** \$4,900,000 (29.3%) Cuisine, Concession, Food/Beverage **Products, Tents, Equipment + Merchandise** \$1,700,000 (10.3%) Stage Construction, Lighting **Professional Services +** \$400,000 (2.4%) **Donated Goods + Services On-Site Operations** \$250,000 (1.5%) \$1,500,000 (9.1%) **Venue Structures, Exhibits, Signage** Marketing \$400,000 (2.4%) \$700,000 (4.3%) **Education Programs Regional Tour Promotion** \$525,000 (3.2%) \$100,000 (.06%) Insurance, Legal, Accounting + Office Contingency \$825,000 (5.0%) \$630,000 (3.8%) Park Rental + City Services Hospitality \$245,000 (1.5%) \$675,000 (4.1%)





## America's River Roots Leadership

#### **Honorary Advisory Board Co-Chairs**

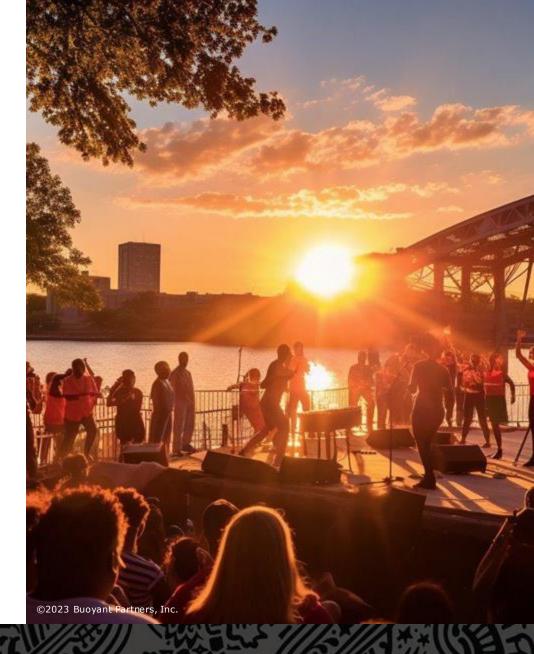
Mike DeWine, Governor, State of Ohio Andy Beshear, Governor, State of Kentucky Aftab Pureval, Mayor, City of Cincinnati Rob Portman, The Portman Center for Policy Solutions

### **America's River Roots Experience Executive Committee**

Rick Greiwe, Greiwe Development, Chairman
Tim Fogarty, WCM Holdings, Co-Chair
Kelly Kolar, Kolar Design, Co-Chair
George Molinsky, Taft Law, Secretary
Justin Vanderglas, Clark Schaefer Hackett, Treasurer
Steve Dessner, MusicNOW, Culture & Arts
John J. Williams, First Student, Community Outreach
Bill Sarran, Operations
Ty Moore, VeraVis, Education Programs
Susan Fisher, Executive Director

#### **Advisory Board**

Jeff Berding, FC Cincinnati
Doug Berlon, First Financial
Captain Alan Bernstein, BB Riverboats
Tysonn Betts, Ministry of Design
Julie Calvert, VisitCincy
Bob Coughlin, Founder Flying Pig
Brendon Cull, Cincinnati Chamber
Brent Cooper, NKY Chamber of Commerce







## America's River Roots Leadership

#### **Advisory Board (cont.)**

Keith Dailey, Kroger Andrew DeWitt, Deweys Karen Finan, OneKY Alliance

Leigh Fox, altafiber

Nancy Grayson, Horizon Community Funds of Northern Kentucky

Steve Hightower, Hightower Petroleum

Laurence Jones, RiskVersity

Woody Keown, National Underground Railroad Freedom Center

Julie Kirkpatrick, Meet NKY

Kick Lee, Cincinnati Music Accelerator

Elizabeth Pierce, Cincinnati Museum Center

Jim Price

Scott Robertson, RCF Group

Morgan Rigaud, Skate Downtown Cincy

Brandon Simmons, KMK Consulting

Mu Sinclaire

Mike Sipple, Jr., Centennial & Talent Magnet Institute

Jennifer Hafner Speiser, Cincinnati Park Foundation

Tim Schroeder, CTI

Chad Summe, eGateway Capital

Dudley Taft, Dudley Taft Band

Nick Vehr, Vehr Communications

Kathy Wade, Learning through Art

Tom Williams, North American Properties

Kyla Woods, HCSO/Crowd or Camera Communications







## America's River Roots Planning Team

**Roots Music Creative Directors** 

Aaron and Bryce Dessner, *The National* 

**Cuisine Curation** 

Paul Sturkey, Kroger Innovation

**Bourbon/Brewmaster Experience**Amy Tobin

**Food Truck/Concessions Curation** 

Lori Salzarulo, 11 Events Group

**Small Business Recruitment** 

Rachel DesRochers, Incubator Kitchen Collective

**Riverboat Cruises** 

Terry Bernstein, BB Riverboats

**School Program** 

Kathy Wade, Learning Through Art

**Roots Revival** 

Eric Rigaud, Buoyant

**Freedom Speakers Series** 

Andrew Lewis, Portman Center for Policy Solutions

**River Roots Digital Platform** 

Kelly Kolar, Kolar Design

**Cultural Tourism** 

Julie Kirkpatrick, meetNKY

**Public Relations** 

Jackie Reau, GameDay

**National Media Relations** 

Anastasia Mileham, Cincinnati Experience

**Sponsorship Marketing** 

Tom Kempton, TKG Marketing

**Purple People Bridge Bazaar** 

Southbank Partners

**Community Engagement** 

Olivia and Josh Smitherman, *Jostin Construction* 







## **TIMELINE:**

## • 2024 Q4

- Invitation local, regionally and nationally
- Announce participating cities/riverboats
- Corporate charter sales
- Invitation to River Cities

## • 2025 Q1

- Announce headliner artists
- Call for emerging artists

## • 2025 Q2

- Regional tourism promotion
- Music program lineup & stages

## • 2025 Q3

- Distiller, Brewmaster, and Cuisine ticket sales
- Tri-state promotions
- 2025 October 8-12

















