



**Jesse S.** - 2nd

President at Supply Chain OKI

Cincinnati, Ohio, United States [Contact info](#)

500+ connections

4 mutual connections: Kevin Holt, Chris Kelly, Lyons and 2 others

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Supply Chain OKI

DePaul University

### About

Innovative and resourceful Supply Chain Executive with proven leadership within Consumer Products and Pharmaceutical Industry. I have experience in Building Organizational Capability, Cost Reduction, Establishing Strategic Vision and delivering Technology Innovation. Demonstrated results in leading the supply chain across organizational boundaries resulting in new design and significant cost reductions, Improved performance resulting in increased productivity and delivered innovative solutions that led to competitive advantage.

Specialties: Strategic Vision, Executive Leadership, Cost Reductions, Talent Development, Distribution Management and Operational Planning, Technology Innovation and Advancement, End-to-End Supply Chain, Organizational Capability Development, Increased Productivity, Executional Excellence Leadership - Delivering Results

### Experience



**President**

Supply Chain OKI

Feb 2013 - Present 6 yrs 5 mos

Cincinnati, Ohio, United States



**President**

Simmons Supply Chain Solutions, LLC

Jan 2010 - Present 11 yrs 9 mos

Cincinnati, Ohio

We provide a menu of supply chain solutions. Over 30 years experience in Supply Chain design, Distribution, Transportation and Customer Service.



### Procter & Gamble

8 yrs 2 mos

#### Director NA Physical Distribution

Sep 2006 – Feb 2010 · 3 yrs 6 mos

Responsible for the Distribution, Innovation and Capability. I developed and executed strategic Optimization Master Plan that reduced the number of distribution sites by 50%. This included the addition of a new automated Distribution Hub. The savings over three years was \$32MM with \$16MM in the first year. The hub was executed with operational excellence and is seen [...see more](#)

#### North America Distribution Reinvention

May 2005 – Oct 2006 · 1 yr 5 mos

Led the North America Distribution Reinvention effort that resulted in network optimization and over \$40 million in annual savings and significantly increased productivity. This also resulted in organizational simplification and end to end improved capability.

#### Director North America Customization (AD)

Jan 2002 – May 2005 · 3 yrs 5 mos

Led Customization/Displays in North America and developed the long term organizational End-to-End strategic design. This led to \$50MM in savings and new organizational structure. I also led the Integration of Gillette customization.

Show fewer roles



### Bristol-Myers Squibb

13 yrs 6 mos

#### Director Customer Service

Aug 1998 – Jan 2002 · 3 yrs 6 mos

Director Customer Service, Bristol-Myers Squibb, Consumer Division in Stamford, CT. I led all the order to cash activity in North America. The business was \$2 billion in sales.

#### Director Transportation

Oct 1994 – Aug 1998 · 3 yrs 11 mos

I redesigned the End-to-End transportation organization in North America into a centralized organization. New transportation planning systems was added to build capability and was linked with SAP. While in this role the savings from transportation was over \$10 million a year.

Show 2 more roles

## Education



### DePaul University

Business Administration, Finance, Logistics, Art  
1950 – 1952

## Recommendations

Received (12)

Given (0)



**Jim Schumacher**  
Chief Solutions Officer at  
DRS Product Returns

June 22, 2010. Jim reported  
on 307, to Jesse

"I had the fortunate opportunity to first work with, and then report directly to Jesse during my tenure at BMS. New to management at the time, Jesse was someone who provided me with guidance, not only with people management but how to manage my own career as well.

His passion for satisfying the customer, meeting deadlines, staying cool under pressure along with being able to see the big picture are the fabric of his leadership style. Furthermore, Jesse was known for going out of his way to do what was right for the organization and his people. I still look to emulate these traits today and I am grateful for the influence his leadership has had on me as a Supply Chain professional." [See less](#)



**Scott Neidhold**  
Principal at FS Supply Chain  
Partners

May 10, 2010. Jesse worked with  
Scott in the same group

Jesse is a dynamic leader who focuses on game changing ideas. Jesse shows tremendous passion for the organization that he works in and for the people that work for and around him. Jesse brought a diverse background to Procter & Gamble, challenging the norms with new ideas that resulted in sustained changes to our supply chain operations and to our business results. I enjoyed working with Jesse and would welcome the opportunity to be on the same team with him again. [See less](#)

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