



Kevin C. Hughes, Regional Managing Principal



## **Professional Expertise**

Kevin is responsible for a team of nearly 300 people serving clients in Ohio, Kentucky and Michigan as the pre-eminent service provider in the region. Kevin has overall accountability for all lines of service that Cushman & Wakefield delivers in these markets, including revenue and profitability growth as well as staff recruitment and retention and client relationships.

A 37-year industry veteran, Kevin has been developing and implementing corporate outsourcing solutions for more than two decades and brings a global perspective to national clients and accounts. He has led major headquarters assignments, created service delivery platforms and developed portfolio strategies for clients such as Procter & Gamble, General Electric and Humana. Prior to rejoining the company, Kevin was Executive Managing Director, Principal and leader of Transaction Services in the Americas at Jones Lang LaSalle. He also has led Colliers' Corporate Solutions group and served as Director of Brokerage Services at Colliers Turley Martin Tucker. In Cincinnati, he currently serves on several community boards, has led an affordable housing non-profit and has consulted on numerous redevelopment projects.

# **Professional Affiliations**

- CoreNet Global
- International Association of Outsourcing Professionals (IAOP)
- Society of Industrial and Office Realtors (SIOR)
- Urban Land Institute (ULI)
- Certified Commercial Investment Member (CCIM)

## **Professional Recognition**

- Community Development Corporation Volunteer of the Year
- 40 Under 40
- Leadership Cincinnati Graduate

#### **Community Leadership**

- Cincinnati Regional Business Committee (CRBC), Co-Chair
- Cornerstone Renter Equity, Board
- · Cincinnati Development Fund, Board
- BOH Foundation
- ULI, Cincinnati Chapter

#### **Education**

• BS, Finance, University of Dayton