



City of Cincinnati

801 Plum Street
Cincinnati, OH 45202

Agenda - Final

Budget and Finance Committee

Chairperson, Greg Landsman
Vice Chairperson, Reggie Harris
Councilmember Jeff Cramerding
Councilmember Mark Jeffreys
Councilmember Scotty Johnson
Vice Mayor Jan-Michele Kearney
Councilmember Liz Keating
Councilmember Meeka Owens
President Pro Tem Victoria Parks

Monday, November 7, 2022

1:00 PM

Council Chambers, Room 300

AGENDA

REPORTS

- [202202019](#) **REPORT**, dated 11/2/2022, submitted by Sheryl M. M. Long, City Manager, regarding the Department of Finance Reports for the Month Ended July 31, 2022.
Sponsors: City Manager
Attachments: [Report](#)
[Attachment](#)
- [202202032](#) **REPORT**, dated 11/2/2022, submitted by Sheryl M. M. Long, City Manager, regarding the Department of Finance Reports for the Month Ended August 31, 2022.
Sponsors: City Manager
Attachments: [Report](#)
[Attachment](#)

LABOR AGREEMENTS

- [202202030](#) **ORDINANCE (EMERGENCY)** submitted by Sheryl M. M. Long, City Manager, on 11/2/2022, **AUTHORIZING** the City Manager to execute and implement the successor labor-management agreement between the City of Cincinnati and Teamsters Local 100, the updated terms of which are reflected in the summary attached hereto.
Sponsors: City Manager
Attachments: [Transmittal](#)
[Ordinance](#)
[Attachment](#)

CARRYOVER

4. [202201995](#) **MOTION**, submitted by Vice Mayor Kearney and Councilmember Parks, Equitable Development Mentoring Program (“EDMP”) for the Convention Center District Development Project. **WE MOVE** that the City Administration work with 3CDC, the Master Developer for the City of Cincinnati’s Convention Center District Development Project, to establish an Equitable Development Mentoring Program for minority and women developers and contractors. (BALANCE ON FILE IN CLERK’S OFFICE) (STATEMENT ATTACHED)

Sponsors: Kearney and Parks

Attachments: [MOTION](#)

ADJOURNMENT

*Interdepartmental
Correspondence Sheet*

November 2, 2022

TO: Mayor and Members of City Council

FROM: Sheryl M.M. Long, City Manager

202202019

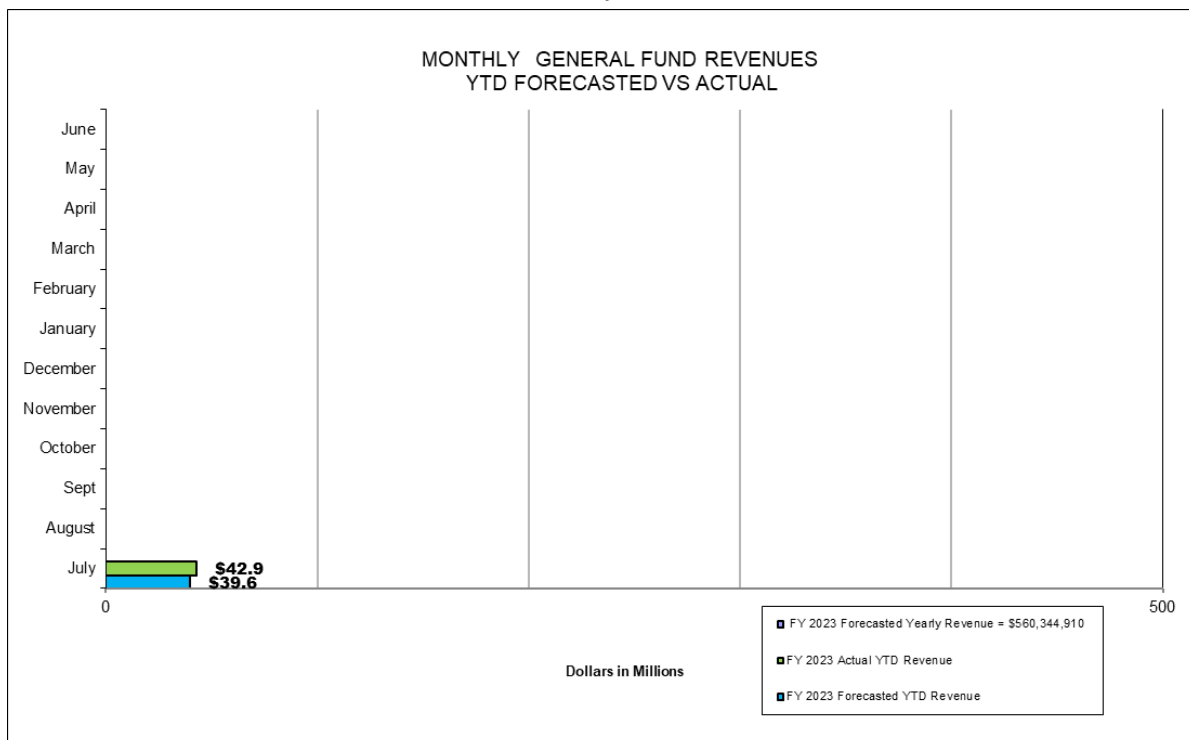
SUBJECT: Department of Finance Reports for the Month Ended July 31, 2022

***JULY 2022
MONTHLY FINANCIAL REPORTS***

The following report provides an update on the City of Cincinnati's financial condition as of the month ending July 31, 2022. This report represents the first report for the new 2023 fiscal year, ending June 30, 2023. Variances are based on current year estimates and prior year activity in attached schedules.

A more detailed explanation of revenues and expenditures is attached for review, including reports comparing current year actual revenue vs. forecasted revenue and prior year actual revenue vs. current year actual revenue. Both of those reports are presented on a monthly and year to date basis.

The chart below portrays the performance of actual revenue collected against the forecasted revenue collected through July 31, 2022 and shows that actual revenues of \$42.9 million was above forecasted revenues of \$39.6 million by \$3.3 million.



The major revenue components of the General Fund are listed in the table below. This table highlights the year-to-date variance (favorable and unfavorable) in General Fund revenue collections as compared to forecasted revenue collections. Each major category that differs significantly from forecasted collections will be discussed in further detail.

GENERAL FUND REVENUE SOURCES		
	FAVORABLE VARIANCE	(UNFAVORABLE) VARIANCE
General Property Tax		(\$69,353)
City Income Tax	1,438,841	
Admissions Tax	199,113	
Short Term Rental Excise Tax	253,244	
Licenses & Permits	477,827	
Fines, Forfeitures, & Penalties	376,536	
Investment Income		
Local Government	197,230	
Casino	300,052	
Police	122,585	
Buildings and Inspections	2,093	
Fire		(\$29,858)
Parking Meter	50	
Other	80,066	
	3,447,639	(\$99,211)
Difference	3,348,428	

General Fund (favorable variance) is \$3.3 million above the amount forecasted thru July in the FY 2023 Budget. This is the first month's report for the new fiscal year. What follows is an explanation of significant variances of individual General Fund revenue components.

Income Taxes (favorable variance) is \$1.4 million above the forecasted amount. Income Tax projections have been adjusted to reflect an increase in remote work by nonresidents. This is the first month of the new fiscal year and as such there is not enough data to discern any trends.

Licenses & Permits (favorable variance) is up \$478k. As it is early in the fiscal year, Finance will keep watch on this revenue group. The various Licenses and Permits estimates have been set to pre-pandemic levels as businesses rebound.

Fines, Forfeitures & Penalties (favorable variance) is \$377k above the forecasted amount. This is mostly contributed to an increase in Parking Fine collections.

Casino (favorable variance) is up \$300k. The casino revenue is outperforming current estimates which have been increased above pre-pandemic levels.

Restricted Funds:

Community Health Center (unfavorable variance) is down \$542k. The Health Department will be requesting grant draws to bring the variance more in line with revenue estimates as the year progresses.

Submitted herewith are the following Department of Finance reports:

1. Comparative Statement of Revenue and Expenditures (Actual, Forecast and Prior Year) as of July 31, 2022.
2. Statement of Balances in the various funds as of July 31, 2022.

By approval of this report, City Council appropriates the revenues received in the various restricted funds on the attached Statement of Balances and as stated in greater detail on the records maintained by the Department of Finance, Division of Accounts & Audits. Such revenues are to be expended in accordance with the purposes for which the funds were established.

c: William "Billy" Weber, Assistant City Manager
Karen Alder, Finance Director

November 2, 2022

TO: Mayor and Members of City Council

FROM: Sheryl M.M. Long, City Manager

202202032

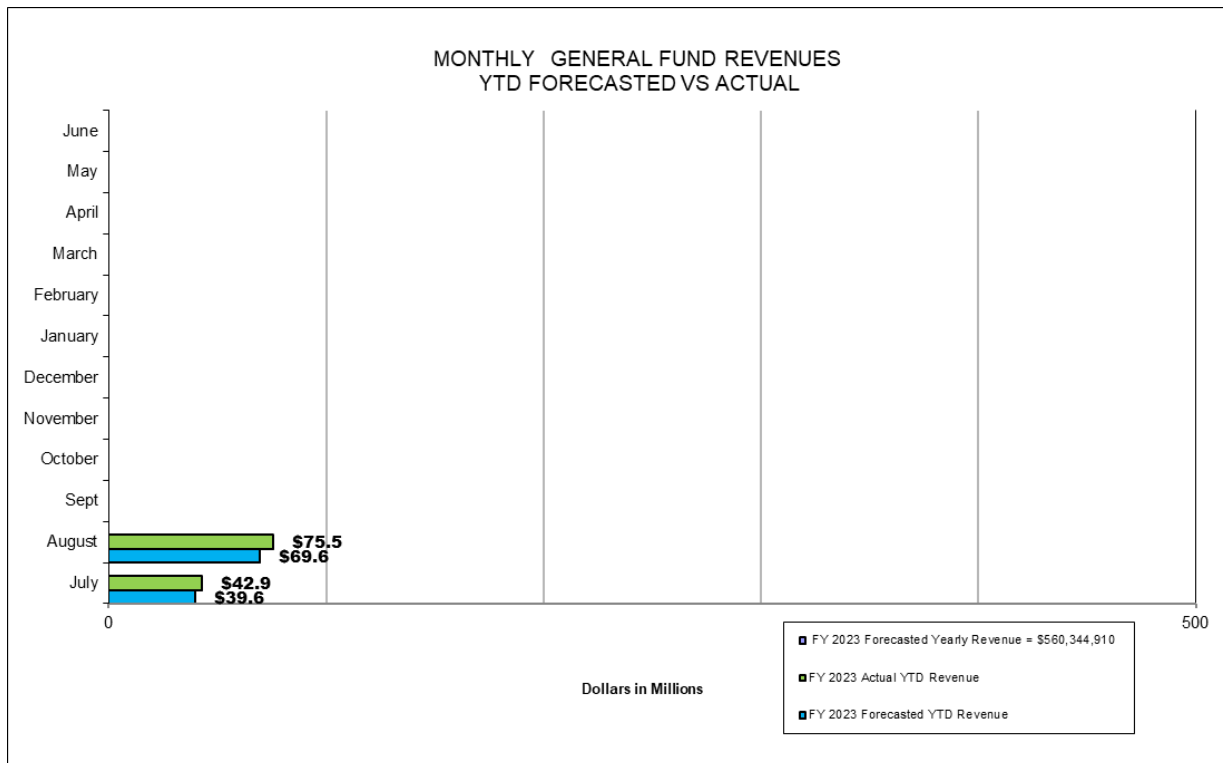
SUBJECT: Department of Finance Reports for the Month Ended August 31, 2022

AUGUST 2022
MONTHLY FINANCIAL REPORTS

The following report provides an update on the City of Cincinnati’s financial condition as of the month ending August 31, 2022. Variances are based on current year estimates and prior year activity in attached schedules.

A more detailed explanation of revenues is attached for review, including reports comparing current year actual revenue vs. forecasted revenue and prior year actual revenue vs. current year actual revenue. Both of those reports are presented on a monthly and year-to-date basis.

The chart below portrays the performance of actual revenue collected against the forecasted revenue collected through August 31, 2022 and shows that actual revenue of \$75.5 million was above forecasted revenue of \$69.6 million by \$5.9 million.



The major revenue components of the General Fund are listed in the table below. This table highlights the year-to-date variance (favorable and unfavorable) in General Fund revenue collections as compared to forecasted revenue collections. Each major category that differs significantly from forecasted collections will be discussed in further detail.

GENERAL FUND REVENUE SOURCES		
	FAVORABLE VARIANCE	(UNFAVORABLE) VARIANCE
General Property Tax	37,702	
City Income Tax	2,794,462	
Admissions Tax	540,537	
Short Term Rental Excise Tax	235,671	
Licenses & Permits	305,787	
Fines, Forfeitures, & Penalties	533,371	
Investment Income	74,336	
Local Government	142,852	
Casino	300,052	
Police	262,154	
Buildings and Inspections	117,498	
Fire	180,104	
Parking Meter	100	
Other	362,090	
	5,886,716	\$0
Difference	5,886,716	

General Fund (favorable variance) is \$5.9 million above the amount forecasted thru August in the FY 2023 Budget. This is the second month's report for the new fiscal year. What follows is an explanation of significant variances of individual General Fund revenue components.

Income Tax (favorable variance) is \$2.8 million above the forecasted amount. This amount can fluctuate throughout the year as quarterly net profits are due. Administration will continue to watch the trends very closely.

Admission Tax (favorable variance) is \$541k above estimate. This estimate was set at pre-pandemic levels and may not reflect increased economic activity and events since the pandemic. Finance will keep watch on this revenue group as the fiscal year continues.

Fines, Forfeitures and Penalties (favorable variance) is up \$533k. This favorable variance is mostly contributed to an increase in Parking Fine collections.

Restricted Funds:

Convention Center (favorable variance) is \$939k above estimate. The convention center venue is starting this fiscal year off better than it has in several years with many bookings taking place. In addition, hotel bookings are up as more people are visiting the city

which has resulted in increased TOT revenue.

Cincinnati Health District (favorable variance) is up \$374k. FEMA reimbursements were received that cover prior year COVID expenses such as supplies and vaccine clinics. This was not estimated in FY 2023 as the timeliness of these reimbursements are difficult to predict.

Submitted herewith are the following Department of Finance reports:

1. Comparative Statement of Revenue (Actual, Forecast and Prior Year) as of August 31, 2022.
2. Audit of the City Treasurer's Report for the month ended July 31, 2022
3. Statement of Balances in the various funds as of August 31, 2022.

By approval of this report, City Council appropriates the revenues received in the various restricted funds on the attached Statement of Balances and as stated in greater detail on the records maintained by the Department of Finance, Division of Accounts & Audits. Such revenues are to be expended in accordance with the purposes for which the funds were established.

c: William "Billy" Weber, Assistant City Manager
Karen Alder, Finance Director

November 2, 2022

To: Mayor and Members of City Council

From: Sheryl M.M. Long, City Manager

202202030

Subject: Emergency Ordinance: Authorizing the Implementation of the Teamsters Local 100 Labor Management Agreement

Attached is an Emergency Ordinance captioned:

AUTHORIZING the City Manager to execute and implement the successor labor-management agreement between the City of Cincinnati and Teamsters Local 100, the updated terms of which are reflected in the summary attached hereto.

This agreement provides the employees with a 5.0% wage increase (effective October 16, 2022) for the first year, a 4.0% wage increase (effective October 15, 2023) for the second year of the contract, a 3% wage increase (effective October 13, 2022) and a \$250 lump sum payment as soon as possible after ratification of the contract. A summary of the agreement is attached hereto.

The Administration recommends passage of this Emergency Ordinance.

cc: Edward G. Ramsey, Human Resources Director

EMERGENCY

CFG

-2022

AUTHORIZING the City Manager to execute and implement the successor labor-management agreement between the City of Cincinnati and Teamsters Local 100, the updated terms of which are reflected in the summary attached hereto.

WHEREAS, the current labor-management agreement (“Agreement”) between the City of Cincinnati (“City”) and Teamsters Local 100 (“Teamsters”) expired on October 15, 2022; and

WHEREAS, the City and the Teamsters, through their respective negotiating teams, have reached tentative agreement on the terms of a successor Agreement, the updated terms of which are reflected in the summary attached hereto; and

WHEREAS, the tentative successor Agreement has a duration of three years beginning on October 16, 2022, and expiring on October 11, 2025; and

WHEREAS, all employees in the Teamsters bargaining unit (“Teamsters employees”) will receive a 5 percent increase to their base wage effective October 16, 2022; and

WHEREAS, all Teamsters employees will receive a 4 percent increase to their base wage effective October 15, 2023; and

WHEREAS, all Teamsters employees will receive a 3 percent increase to their base wage effective October 13, 2024; and

WHEREAS, all Teamsters employees will receive a lump sum of \$250 as soon as possible after ratification of the successor Agreement; and

WHEREAS, the process for corrective action was streamlined, and the response timeline for grievances was increased to allow additional processing time; and

WHEREAS, the terms and conditions of the successor Agreement, as agreed to by the parties, represent fair and equitable gains for both parties; and

WHEREAS, the membership of the Teamsters’ bargaining unit ratified the terms of the negotiated labor-management successor Agreement on October 26, 2022; now, therefore,

BE IT ORDAINED by the Council of the City of Cincinnati, State of Ohio:

Section 1. That the City Manager is hereby authorized to execute and implement the labor-management successor agreement between the City of Cincinnati and Teamsters Local 100, the updated terms of which are reflected in the summary attached hereto.

Section 2. That the proper City officials are authorized to do all things necessary and proper to carry out the terms of Section 1 herein.

Section 3. That this ordinance shall be an emergency measure necessary for the preservation of the public peace, health, safety, and general welfare and shall, subject to the terms of Article II, Section 6 of the Charter, be effective immediately. The reason for the emergency is the immediate need to implement a successor labor-management agreement between the City and Teamsters Local 100 to replace the agreement which expired on October 15, 2022.

Passed: _____, 2022

Aftab Pureval, Mayor

Attest: _____
Clerk

Summary of Tentative Agreement with The Teamsters

Article 9: Corrective Action

- Streamlined the corrective action process

Article 10: Grievance – Arbitration

- Increased timelines for responding to grievances

Article 18: Wages

- 5% effective in the first year of the contract (October 16, 2022)
- 4% effective in the second year of the contract (October 15, 2023)
- 3% effective in the third year of the contract (October 13, 2024)
- \$250 lump sum payment as soon as possible after ratification.

Article 22: Holidays

- Added Juneteenth

Article 23, Leave Without Pay

- Adjusted the leave without pay tiers
- Bereavement leave was increased from 3 days to 4 days and expanded to include an employee's grandchildren

Article 24: Performance Incentive Payment

- \$50 dollar increase to the performance incentive payment
- Clarified the language about when the incentive payment is pro-rated

Article 30: Duration of Agreement

- 3-year agreement (October 16, 2022 – October 11, 2025).

**** There were a few other articles that contained housekeeping changes.**

The remaining articles will stay as current contract language.



202201995

Office of the Clerk

801 Plum Street, Suite 308
Cincinnati, Ohio 45202
Phone (513) 352-3246
Fax (513) 352-2578

October 21, 2022

MOTION

*Equitable Development Mentoring Program ("EDMP")
for the Convention Center District Development Project*

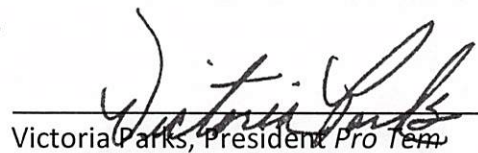
WE MOVE that City administration work with 3CDC, the Master Developer for the City of Cincinnati's Convention Center District Development Project, to establish an Equitable Development Mentoring Program for minority and women developers and contractors. The EDMP shall augment agreed upon diversity and inclusion goals for the Convention Center District Development Project and create pathways to growth for minority and women developers and contractors. The following steps shall be taken:

1. **Create M/WBE Database:** City of Cincinnati administration in collaboration with 3CDC and other appropriate organizations shall identify local certified MBEs and WBEs headquartered in the Cincinnati area ("Identified M/WBEs") and create a database of all such firms ("M/WBE Database"). The M/WBE Database shall be a fluid document that will be regularly updated to include both general information about each company as well the type of projects, size of projects, and role in those projects that the companies have been involved in and other information helpful in determining current capabilities. M/WBE firms that are not headquartered in the Cincinnati area, but could partner with a local M/WBE firms, could be included in the database.
2. **Inform M/WBEs about opportunities early in the process:** 3CDC shall proactively meet with Identified M/WBEs, in person or virtually, to discuss the opportunities with the Convention Center District Development Project and relevant scopes of work required in order to better determine the Identified M/WBEs' current performance capabilities and opportunities for growth. Such meetings shall be documented as part of the M/WBE Database.

3. **Assess gaps/needs/barriers to inclusion:** Based on the information gathered, 3CDC shall match selected M/WBE firms' capabilities to the scopes of work required and identify any gaps or needs that may create barriers to successful performance. Barriers should be addressed as follows:
 - a. **Access to capital:** City administration and 3CDC will explore creating a revolving fund as a source for low cost bridge capital to give M/WBEs the ability to carry payroll, up-front cost of materials, and other expenses.
 - i. The fund could be managed internally by the City of Cincinnati, or by a third-party financial institution (e.g., the Cincinnati Development Fund or a local bank).
 - ii. City administration shall make recommendations for a funding source or sources for City support of the revolving fund.
 - iii. Additionally, the City and 3CDC will determine if there are other financial support structures that are necessary to provide equitable coverage for the M/WBEs.
 - b. **Capacity needs:** The City and 3CDC shall develop strategies for key majority firms ("Majority Firm Partners") and/or other partners to mentor M/WBE developers and contractors by creating opportunities for M/WBEs to be involved in and learn from all phases of the Convention Center District Development Project.
 - c. **Bonding:** If necessary, 3CDC will negotiate for the prime contractor to carry 100% of the bond to enable the smaller M/WBE subcontractors to participate in the Convention Center District Development Project or will identify other strategies to ensure that bonding is not a barrier to participation by M/WBE firms.

WE MOVE FURTHER that the Equitable Development Mentorship Program, created for equity inclusion in the Convention Center District Development Project, shall be used as a pilot program with the goal of expanding the program into other large-scale (\$5 million or more) development projects in which the City is involved.


 Jan-Michele Lemon Kearney, Vice Mayor


 Victoria Parks, President Pro Tem

Statement

The Convention Center District Development Project provides a tremendous opportunity for growth for M/WBEs. Before being chosen as the master developer for this project, 3CDC, through its president & CEO, agreed to assist the City with the creation of a minority and women developer and contractor mentorship program as part of the diversity and inclusion plan. The goal is to create transformative opportunities for M/WBEs, beginning with the Convention Center District Development Project.